ALLEN MATKINS LECK GAMBLE 1 MALLORY & NATSIS LLP DAVID R. ZARO (BAR NO. 124334) TIM C. HSU (BAR` NO. 279208) 865 South Figueroa Street, Suite 2800 Los Angeles, California 90017-2543 Phone: (213) 622-5555 4 Fax: (213) 620-8816 E-Mail: dzaro@allenmatkins.com 5 thsu@allenmatkins.com 6 EDWARD G. FATES (BAR NO. 227809) 501 West Broadway, 15th Floor San Diego, California 92101-3541 Phone: (619) 233-1155 8 Fax: (619) 233-1158 E-Mail: tfates@allenmatkins.com Attorneys for Receiver 10 Thomas A. Seaman 11 12 UNITED STATES DISTRICT COURT 13 CENTRAL DISTRICT OF CALIFORNIA WESTERN DIVISION 14 SECURITIES AND EXCHANGE Case No. 2:15-cv-07425 RGK PLA 15 COMMISSION, NOTICE OF MOTION AND 16 Plaintiff, MOTION FOR (A) APPROVAL OF SALE OF RESIDENTIAL REAL 17 PROPERTY (FAIRVIEW CONDOMINIUM), AND V. 18 (B) AUTHORITY TO PAY STEVE CHEN, USFIA, INC., BROKER'S COMMISSION; 19 ALLIANCE FINANCIAL MEMORANDUM OF POINTS AND GROUP, INC., AMAUCTION, INC., **AUTHORITIES** 20 ABORELL MGMT I, LLC, ABORELL ADVISORS I, LLC, ABORELL Date: March 6, 2017 21 REIT II, LLC, AHOME REAL 9:00 a.m. Time: 22 ESTATE, LLC, ALLIANCE Ctrm.: 850 Judge: Hon. R. Gary Klausner NGN, INC., APOLLO REIT I, INC., 23 APOLLO REIT II, LLC, AMKEY, INC., US CHINA CONSULTATION 24 ASSOCIATION, and QUAIL RANCH GOLF COURSE, LLC, 25 Defendants. 26 27 28

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## TO ALL INTERESTED PARTIES: 1 2 PLEASE TAKE NOTICE that on March 6, 2017, at 9:00 a.m. in Courtroom 850 of the above-entitled Court, located at 255 East Temple Street, Los Angeles, California 90012-3332, the Court will consider the interim applications 4 5 of Thomas A. Seaman ("Receiver"), the Court-appointed permanent receiver for Defendants USFIA, Inc., Alliance Financial Group, Inc., Amauction, Inc., Aborell 6 7 Mgmt I, LLC, Aborell Advisors I, LLC, Aborell REIT II, LLC, Ahome Real 8 Estate, LLC, Alliance NGN, Inc., Apollo REIT I, Inc., Apollo REIT II, LLC, Amkey, Inc., US China Consultation Association, Quail Ranch Golf Course, LLC, and their subsidiaries and affiliates (collectively, "Receivership Entities"), hereby 10 moves the Court for (A) approval of sale of residential real property (Fairview 11 Condominium), and (B) authority to pay broker's commission ("Motion"). 12 This Motion is based on this Notice of Motion and Motion, the attached 13 Memorandum of Points and Authorities, the Declaration of Thomas A. Seaman, the 14 15 documents and pleadings already on file in this action, and upon such further oral and documentary evidence as may be presented at the time of the hearing. 16 17 **Procedural Requirements:** If you oppose this Motion, you are required to file your written opposition with the Office of the Clerk, United States District Court, 18 19 255 East Temple Street, Los Angeles, California 90012-3332, and serve the same on 20 the undersigned not later than twenty-one (21) calendar days prior to the hearing. 21 IF YOU FAIL TO FILE AND SERVE A WRITTEN OPPOSITION by the 22 above date, the Court may grant the requested relief without further notice. This 23 Motion is made following the conference of counsel pursuant to L.R. 73. Dated: February 3, 2017 ALLEN MATKINS LECK GAMBLE 24 MALLORY & NATSIS LLP 25 /s/ Edward Fates By: 26 EDWARD G. FATES Attorneys for Receiver 27 Thomas A. Seaman 28

### MEMORANDUM OF POINTS AND AUTHORITIES

### I. INTRODUCTION

The Receiver was appointed by this Court with full powers of an equity receiver, and ordered, among other things, to take possession of and assume authority and control over the receivership estate, including that certain real property located at and commonly known as 919 Fairview Avenue, Unit B ("Fairview Condominium") – a single-family residence located in Arcadia, California. Declaration of Thomas A. Seaman filed herewith ("Seaman Decl."), ¶ 3.

The Fairview Condominium was acquired by Ahome Real Estate, LLC on June 11, 2015, for \$918,000. *Id.*, ¶ 4. The condominium is approximately 1,550 square feet and has three bedrooms. *Id.* Shortly after his appointment, the Receiver secured the Fairview Condominium. *Id.* at ¶ 5. There was a tenant living in the property – Yang Zhou – but she was not paying the monthly rent (\$2,800). *Id.* When Ms. Zhou refused to vacate the property, the Receiver initiated an unlawful detainer action and when she failed to respond, the Court entered her default. *Id.* In February 2016, Ms. Zhou stipulated to vacate the property and paid \$8,944 to the Receiver in settlement of the unpaid rent. *Id.* 

Given that maintaining the Fairview Condominium entails significant carrying costs to the receivership estate, including costs for maintenance, insurance, and property taxes, and that the asset has no business purpose for the benefit of the Receivership Entities, the Receiver listed the property for sale through licensed broker, Secured Properties ("Broker"). *Id.* at ¶ 6. The property was listed for 125 days before the purchase contract was executed. After careful review, a recent appraisal, current comparable listings in the same complex, offers received ranging from \$715,000 to \$810,000,¹ and negotiations with the offering parties, the Receiver

The \$810,000 offer was contingent on financing and the buyer was unable to demonstrate that it had sufficient cash for the down payment.

accepted an all cash offer from Ping Jiang ("Buyer") at \$795,000, subject to Court approval. There are no contingencies to the sale other than Court approval. *Id*.

In accordance with the Receiver's acceptance, the Receiver and Buyer entered into a Residential Purchase Agreement and Joint Escrow Instructions ("Agreement"). *Id.* at ¶ 7. Among other things, the Agreement specifies that the sale is subject to Court approval, is on an "AS IS" basis, and will be made with all cash. *Id.* The Agreement is attached as Exhibit A to the Seaman Declaration filed herewith.

In his reasonable business judgment, the Receiver believes that the Agreement, obtained through the commercially reasonable and customary method of listing the property with a licensed broker and after arm's length negotiations with Buyer, reflects the fair market value of the Fairview Condominium. *Id.* at  $\P$  8. Accordingly, the Receiver respectfully requests this Court grant this Motion and approve: (1) the sale of the Fairview Condominium and (2) payment of the Broker's

### II. PROCEDURAL BACKGROUND

On September 28, 2015, the Court appointed the Receiver on a temporary basis as part of its Temporary Restraining Order and Orders (1) Freezing Assets;

- (2) Appointing a Receiver, (3) Prohibiting the Destruction of Documents;
- 20 (4) Granting Expedited Discovery; and (5) Requiring Accountings; and Order to
- 21 Show Cause Why a Preliminary Injunction Should Not Be Granted ("TRO"). Dkt.
- 22 No. 8. On October 6, 2015, the Court entered a Preliminary Injunction and Orders:
- 23 (1) Freezing Assets; (2) Appointing a Receiver; (3) Prohibiting the Destruction of
- 24 Documents; and (4) Requiring Accountings ("PI Order"), which included
- 25 appointment of the Receiver on a permanent basis. Dkt. No. 13. Hereinafter, the
- 26 TRO and PI Order are collectively referred to as the "Appointment Orders."

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commission.

# III. TERMS OF THE AGREEMENT

A copy of the Agreement is attached as Exhibit A to the Seaman Declaration. Its terms are summarized as follows:<sup>2</sup>

**Court approval.** All aspects of the Agreement and the sale are subject to approval by the Court.

**Purchase Price.** \$795,000.

**Closing Date.** Escrow to close once Court approval of the sale is granted.

**Deposit.** Buyers have deposited \$23,670 into escrow, refundable only if the Court does not approve the sale to Buyer.

**As Is Purchase.** Buyer agrees to purchase the Fairview Condominium on an "AS IS" basis.

**Broker's Commission.** By separate agreement, the Receiver has agreed, subject to Court approval, to pay Broker a commission of 5% of the final purchase price. Pursuant to that agreement, Broker will compensate cooperating and referring brokers, as applicable. Broker has invested substantial time into preparing the Fairview Condominium for sale, locating potential purchasers, marketing the property to them, negotiating terms, and preparing sale documents.

#### IV. ARGUMENT

"The power of a district court to impose a receivership or grant other forms of ancillary relief does not in the first instance depend on a statutory grant of power from the securities laws. Rather, the authority derives from the inherent power of a court of equity to fashion effective relief." *SEC v. Wencke*, 622 F.2d 1363, 1369 (9th Cir. 1980). The "primary purpose of equity receiverships is to promote orderly and efficient administration of the estate by the district court for the benefit of creditors." *SEC v. Hardy*, 803 F.2d 1034, 1038 (9th Cir 1986). As the appointment

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The terms of the Agreement are summarized herein for convenience only. In the event of any conflict between the Agreement and the summary provided herein, the Agreement governs and controls.

of a receiver is authorized by the broad equitable powers of the court, any distribution of assets must also be done equitably and fairly. *See SEC v. Elliot*, 953 F.2d 1560, 1569 (11th Cir. 1992).

District courts have the broad power of a court of equity to determine the appropriate action in the administration and supervision of an equity receivership. *See SEC v. Capital Consultants, LLC*, 397 F.3d 733, 738 (9th Cir. 2005). The Ninth Circuit explained:

A district court's power to supervise an equity receivership and to determine the appropriate action to be taken in the administration of the receivership is extremely broad. The district court has broad powers and wide discretion to determine the appropriate relief in an equity receivership. The basis for this broad deference to the district court's supervisory role in equity receiverships arises out of the fact that most receiverships involve multiple parties and complex transactions. A district court's decision concerning the supervision of an equitable receivership is reviewed for abuse of discretion.

*Id.* (citations omitted); *see also CFTC v. Topworth Int'l, Ltd.*, 205 F.3d 1107, 1115 (9th Cir. 1999) ("This court affords 'broad deference' to the court's supervisory role, and 'we generally uphold reasonable procedures instituted by the district court that serve th[e] purpose' of orderly and efficient administration of the receivership for the benefit of creditors.").

Accordingly, this Court has broad equitable powers and discretion in formulating procedures, schedules and guidelines for administration of the receivership estate and disposition of receivership assets.

# A. The Proposed Sale

It is generally conceded that a court of equity having custody and control of property has power to order a sale of the same in its discretion. *See, e.g., Elliott, supra*, 953 F.2d at 1566 (finding that the District Court has broad powers and wide discretion to determine relief in an equity receivership). "The power of sale necessarily follows the power to take possession and control of and to preserve property." *See also SEC v. American Capital Invest., Inc.*, 98 F.3d 1133, 1144

(9th Cir. 1996), cert. denied 520 U.S. 1185 (decision abrogated on other grounds) 1 (citing 2 Ralph Ewing Clark, Treatise on Law & Practice of Receivers § 482 (3d ed. 1992) (citing First Nat'l Bank v. Shedd, 121 U.S. 74, 87 (1887)). "When a court of equity orders property in its custody to be sold, the court itself as vendor confirms 4 the title in the purchaser." 2 Ralph Ewing Clark, Treatise on Law & Practice of 5 Receivers § 487). 6 7 "A court of equity, under proper circumstances, has the power to order a 8 receiver to sell property free and clear of all encumbrances." *Miners' Bank of* Wilkes-Barre v. Acker, 66 F.2d 850, 853 (2d Cir. 1933). See also, 2 Ralph Ewing 9 Clark, Treatise on Law & Practice of Receivers § 500. To that end, a federal court 10 is not limited or deprived of any of its equity powers by state statute. Beet Growers 11 Sugar Co. v. Columbia Trust Co., 3 F.2d 755, 757 (9th Cir. 1925) (state statute 12 allowing time to redeem property after a foreclosure sale not applicable in a 13 receivership sale). 14 Generally, when a court-appointed receiver is involved, the receiver, as agent 15 for the court, should conduct the sale of the receivership property. Blakely Airport 16 Joint Venture II v. Federal Sav. and Loan Ins. Corp., 678 F. Supp. 154, 156 17 (N.D. Tex. 1988). The receiver's sale conveys "good" equitable title enforced by an 18 19 injunction against the owner and against parties to the suit. See 2 Ralph Ewing 20 Clark, Treatise on Law & Practice of Receivers §§ 342, 344, 482(a), 487, 489, 491. 21 "In authorizing the sale of property by receivers, courts of equity are vested with 22 broad discretion as to price and terms." Gockstetter v. Williams, 9 F.2d 354, 357 (9th Cir. 1925). 23 24 Here, the proposed sale to Buyer should be approved. First, the Receiver 25 believes that the purchase price paid for the Fairview Condominium by Ahome Real 26 Estate exceeded the fair market value of the property. The Receiver obtained an 27 independent appraisal of the property, which estimated the value as \$850,000. The appraisal was based in part, however, on the list price of a similar but larger unit in 28

the building for \$875,000. After the appraisal was received, the seller of the larger unit dropped its list price to \$850,000, and the unit sold in January 2017 for \$818,000. Seaman Decl., ¶ 9.

The Fairview Condominium has been fully exposed to the market by Broker over five months through the customary means of listing the property on the Multiple Listing Service ("MLS"), advertising, and holding several open houses. In response, the Receiver received and evaluated multiple offers, including that submitted by Buyer. The Receiver further negotiated the terms of the sale, including countering the offer from Buyer at a higher price, as reflected in the Agreement. *Id.* at ¶ 10.

Through this process, the Received obtained Buyer's final offer and agreement to purchase the Fairview Condominium at the price of \$795,000. This is consistent with the very recent sale of the larger unit in the same building for \$818,000. *Id.* at ¶ 11. Therefore, the Receiver believes the proposed sale represents the fair market value and will generate the highest and best recovery from the Fairview Condominium. *Id.* Thus, the Receiver respectfully requests that this Court approve the sale to Buyer.

# B. <u>Further Notices/Appraisals Should Be Waived</u>

Sales of real property out of receivership are governed by 28 U.S.C. § 2001, which provides that notice shall be given "by publication or otherwise as the court directs . . ." 28 U.S.C. § 2001(b). Thus, "[t]he statute on its face vests the court with discretion in directing the terms and conditions of the public sale." *Keybank Nat'l Ass'n v. Perkins Rowe Assocs., L.L.C.*, 2012 U.S. Dist. LEXIS 157828, \*4 (M.D. La. 2012); *see also U.S. v. Little*, 2008 U.S. Dist. LEXIS 93467, \*4-5 (E.D. Cal. 2008) (finding that "[t]he Court has broad discretion in setting the terms and conditions of a sale pursuant to 28 U.S.C. § 2001."); *U.S. v. Heasley*, 283 F.2d 422 (8th Cir. 1960) (finding that in the context of 28 U.S.C. § 2001(b), "the matter of confirming a judicial sale rests in the sound judicial discretion of the trial

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court . . ."); *U.S. v. Peters*, 777 F.2d 1294 (7th Cir. 1985) (noting that 28 U.S.C. § 2001(a) authorizes a court to direct the terms and conditions of the sale).

Here, the Fairview Condominium has been fully exposed to the market by posting of the property on the MLS, holding open houses, and other customary marketing efforts conducted by Broker. The Receiver submits that further mailing or publication of notice, or obtaining independent appraisals imposes significant costs to the receivership estate with little to no corresponding benefit. Accordingly, to the extent 28 U.S.C. §§ 2001, 2002 and Local Rule 66-7 require further mailing or publication of notice, appraisals, or other procedures, such provisions should be waived. Seaman Decl., ¶ 12.

# C. Additional Relief

Pursuant to its broad equitable powers with respect to the administration of receivership assets, the Receiver requests that the Court authorize payment from the proceeds of sale of the Fairview Condominium, the valid liens,<sup>3</sup> taxes, and any other claims on the property, subject to any objections to such liens, taxes, or claims by the Receiver.

Finally, the Receiver requests authority to pay Broker a commission in the amount of 5% of the final purchase price. Based on his experience in real estate transactions and consultation with Broker and counsel, the Receiver believes that such commission is commercially reasonable and consistent with real estate industry standards. *Id.* at 13.

The Receiver is not aware of any valid liens on the Property, which was purchased with all cash.

1	V. CONCLUSION
2	For the reasons set forth herein, the Receiver respectfully requests entry of an
3	Order approving and authorizing: (1) sale of the Fairview Condominium to Buyer,
4	and (2) payment of 5% in commission to Broker from the sale proceeds.
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6	Dated: February 3, 2017 ALLEN MATKINS LECK GAMBLE MALLORY & NATSIS LLP
7	WINDLOICE & WITSIS ELI
8	By: /s/ Edward Fates EDWARD G. FATES
9	Attorneys for Temporary Receiver THOMAS A. SEAMAN
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